

Seeking Horticulturalist / Maintenance Supervisor or Manager

The Opportunity

Full-time position as Landscape Maintenance Supervisor or Manager (depending on previous experience) leading field service teams in delivering superior customer service to primarily high-end residential accounts and select commercial accounts.

Duties and Responsibilities

Client Service Quality

<u>Client relationship management</u>: Effective communications, timely problem resolution and value-added updates to proactively find, report and resolve issues before the client is aware issues in their garden.

Excellent In-the-Field technical knowledge: Broad range of plant species plus ongoing landscape maintenance elements, including irrigation, drainage, lighting, hardscape.

<u>Proactive counsel to clients on improvements and corrections</u>: Deliver "one step ahead" service. Effective at seeing problems or needs in the client landscape and proactively developing Additional Service Requests (ASRs) or Time-and-Materials proposals to address these issues.

Skillful self-management: Attention to detail at every level including service schedule management, client account budget management relative to team hours and supplies used on the job, successful management and retention of field service personnel.

Team Collaboration

Basic team management: Effective team deployment, including excellent communications, task management, crew scheduling, time and budget tracking.

Team leadership and personnel development:
Oversee and ensure highest possible service
quality delivery, including ongoing in-the-field
employee skills evaluation, mentoring and
training.

<u>Peer relationship management</u>: Network well with the other management level members of the company's team, freely sharing expertise and collaborating to raise the overall performance of the company's total service offering.

Other Basics

- Legal eligible to drive and work in the U.S.
- Spanish language skills highly desirable
- Studies and/or degrees and/or professional experience in Agriculture, Horticulture, or related fields.

Compensation: competitive, based on experience Inquiries and resumes to

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